



MPSA Transactional Chart

Feature	MPSA transactional										
License offering/ license type	<ul style="list-style-type: none"> Standalone license or perpetual license (e.g., SQL Server and Visio). License with Software Assurance or perpetual license with benefits (ex. SQL Server and Visio) Software Assurance Renewal or benefits renewals (ex. SQL Server and Visio) Online services and non-perpetual subscription license (e.g., Office 365 and Intune). Monthly subscriptions and non-perpetual subscription license (e.g., VDI and MDOP). 										
Agreement term	Evergreen; the MPSA never expires.										
Customer segment	Commercial, academic and government.										
Business units	Designed for medium to large organizations consisting of 250 desktops or more.										
Geographies	<ul style="list-style-type: none"> Currently available to be signed in the United States, Canada, EU/EFTA countries, Africa, most of Asia, Australia, Japan, Latin America and the Middle East. Global expansion continues & worldwide availability is expected. 										
Software Assurance	<ul style="list-style-type: none"> Ability to add Software Assurance. Coverage term prorated between 25-36 months to align with the 3rd agreement anniversary Option to add Software Assurance Membership 										
Price levels	<table border="1"> <thead> <tr> <th colspan="2">MPSA Discount Levels</th> </tr> </thead> <tbody> <tr> <td>Level A</td> <td>500-3,999 points</td> </tr> <tr> <td>Level B</td> <td>4,000-9,999 points</td> </tr> <tr> <td>Level C</td> <td>10,000-24,999 points</td> </tr> <tr> <td>Level D</td> <td>25,000 or more points</td> </tr> </tbody> </table>	MPSA Discount Levels		Level A	500-3,999 points	Level B	4,000-9,999 points	Level C	10,000-24,999 points	Level D	25,000 or more points
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Ordering	There is no minimum initial order requirement, though an aggregated 500 points purchased per pool, or 250 cloud online service licenses per pool, per year is required to keep the pool active.										
Pricing compliance	Customers can move up a level at any time. The order that qualifies customers for the next discount threshold (price level) receives the discount. Price level and purchase point compliance is checked yearly at the agreement anniversary. Customers not meeting the minimum point purchase for their pricing level will have their price level lowered. The pricing level can only be lowered one level each year. Customers at Level A with fewer than 500 points per pool or 250 cloud online service licenses per pool purchased for the year will have the pool put on hold. The pool can be reactivated with a single purchase of 500 points or more for that pool.										
Program qualification per pool	<ul style="list-style-type: none"> Existing customers can set the pricing level per pool using an active qualifying agreement, such as an Enterprise, Enterprise Subscription, Select or Select Plus agreement. With an Enterprise or Enterprise Subscription agreement, the pricing levels per pool transfer to the MPSA, waiving compliance as long as the qualifying agreement is active. With regard to Select & Select Plus, the MPSA price level is determined annually based on the points acquired over the past 12 months. 										
Payment options by offering	<ul style="list-style-type: none"> Standalone license payments are due up front, at the time of order. Online services payments may be paid upfront or annually. Licenses with Software Assurance may be paid upfront or annually. Software Assurance Renewals may be paid upfront or annually. Monthly subscriptions can be paid upfront or annually. 										
Annual payment options	<ul style="list-style-type: none"> Annual by account anniversary -- billings occur on purchasing account anniversary. Annual by order anniversary -- billings occur on order placement anniversary. 										
Online service offerings	Customers can purchase legacy online services, like Bing Maps, and also Microsoft cloud offerings, like Office 365, Intune, and other online plans										
Online service purchases	Depending on product, online services are offered for one to three years aligning to an agreement anniversary or an order anniversary. Customers will be charged a rate equal to the monthly price multiplied by the number of coverage months. Upon renewal, online services may be renewed for the same duration or a new duration selection.										
Media fulfillment	Customers can download licensed products for no additional charge at the Microsoft Volume Licensing Center website, located at https://licensing.microsoft.com/ .										
Channel model	Customers can make purchases and are billed through their trusted software advisor or reseller.										