



PAVE THE WAY TO SAVING UP TO 30% ON YOUR SaaS SPEND IN JUST EIGHT SHORT WEEKS WITH SHI!

With SHI's 8-week SaaS Baseline service, you'll **reduce costs, simplify technology governance and enhance security** by combining the latest SaaS discovery and software recognition technologies with expert licensing knowledge from our experienced Software Asset Management (SAM) professionals.



Our new 8-week SaaS Baseline service will give you greater visibility of SaaS usage and spend across your organization, with access to SHI's licensing and SaaS experts, without any long-term commitment.

Our SaaS advisory experts will help you:

- Discover SaaS apps in use
 - Gain visibility into what apps your organization uses
- Identify individual and team spend
 - Uncover unauthorized apps for improved budgeting
- Recover wasted spend
 - Understand license usage and access
- Redeploy underutilized subscriptions
 - Take control of license access and costs
- Set up monitoring for unauthorized applications
 - Secure your organization, remain compliant
- Drive adoption and productivity
 - Align teams and strategy to accomplish goals

SaaS Baseline Assessment benefits:

- Optimization recommendations
- Shadow IT detection
- Potential security risks report
- Direct cost savings suggestions

ENGAGEMENT OVERVIEW

Week 1-2: Setup & Discovery

- Assessment framework and account creation (Typically takes three days to set up platform instance, pending access to the necessary integrations)
- Collect systems information
- Discover usage by building integrations with Single Sign-On and other existing apps
- Gather spend info by setting up connections to ERP, CRM and other financial systems
- Guided workshop

Weeks 3 & 4: Data Review

SHI schedules a working session with customer to:

- Review & validate utilization data
- Ensure financial data is normalized

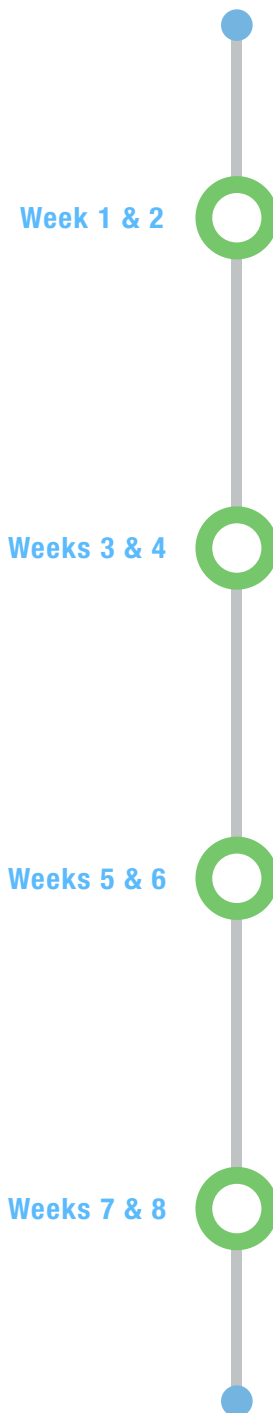
Weeks 5 & 6: Optimization Recommendations

- Review recommendations
- Identify additional areas of savings
- Discuss current processes

Weeks 7 & 8: Final Evaluation

- Working session on final output
- Review ROI
- Evaluate next steps with SHI
- Choose from:
 - **Standard** - Provides the technology you need to manage SaaS on your own
 - **Professional** - SHI's experts help you target specific apps and spend to optimize
 - **Professional+** - An SHI Manage Service where SHI's experts ensure continuous optimization of your estate

All the data and insight you need to determine your best path forward towards permanent SaaS Cost Optimization.



Ready to take control of your SaaS?

Reach out to your Account Executive or email us at ITAM@SHI.com.