



SaaS COST OPTIMIZATION SERVICES

Contain your SaaS footprint and realize full value from your SaaS spend with SHI's technology and services solution.



Left unchecked, your SaaS use can easily spiral out of control and become a substantial source of wasted spend and risk to your organization.

VISIBILITY → COST CONTROL → OPTIMIZATION

Combining the latest SaaS discovery and software recognition technologies with expert licensing knowledge from SHI's team of Software Asset Management (SAM) professionals, our SaaS Cost Optimization Services are designed to help you quickly take back control of your SaaS usage, manage costs, simplify technology governance and reduce security risks.

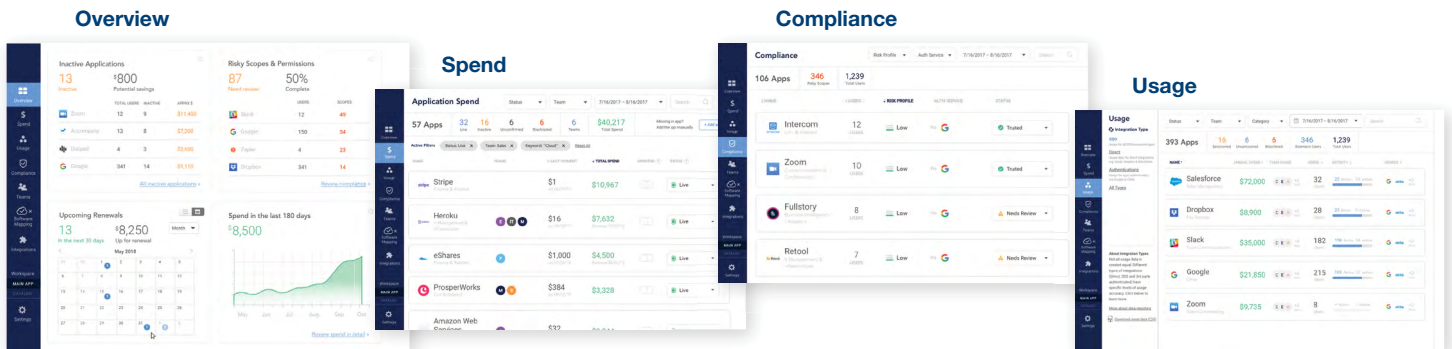
The combined benefits of SaaS discovery technology and licensing professional services will help uncover the true scale of SaaS usage across your organization, accurately identify SaaS costs (even where standard payment processes have been bypassed) and ensure your applications are being closely monitored.

What's more, our experts will then leverage the data available to help you with anything from defining procurement and provisioning policies, to proactively managing key SaaS vendors.

OPTIMIZE SaaS USAGE AND SPEND AT EVERY OPPORTUNITY

With SHI's SaaS Cost Optimization Services, you get visibility into SaaS usage and spend data to help you:

- Reduce wasted spend by identifying redundant & duplicate applications
- Enhance security by monitoring unauthorized and risky applications
- Optimize consumption by redeploying under-utilized subscriptions
- Streamline procurement & provisioning by consolidating SaaS contracts & vendors



STILL THINK YOU'VE GOT SaaS UNDER CONTROL?

Reach out to your Account Executive to find out how you can take advantage of a free Proof of Value project. See how your SaaS usage estimates compare to reality!



SaaS COST OPTIMIZATION

To support your technology and finance governance goals, SHI's SaaS Cost Optimization Services are available in three tiers:

<p>Standard Your first step toward controlling SaaS usage & spend.</p>	<p>SaaS usage, spend discovery and reporting, plus:</p> <ul style="list-style-type: none"> • Implementation support and training
<p>Professional Take advantage of our licensing and SAM experts to drive value, improve efficiencies and reduce risk.</p>	<p>All Standard features, plus:</p> <ul style="list-style-type: none"> • Ongoing analysis and recommendations of SaaS inventory • Assistance with setting up critical activities, such as alerts, reporting and best practices for swift detection of unauthorized services or spend • Monthly customized scorecard of SaaS inventory and spend data to identify trends and areas of risk • Quarterly formal review of trends, optimization & rationalization recommendations
<p>Professional+ Fully managed service that integrates SaaS optimization into your wider ITAM and governance programs.</p>	<p>All Professional features, plus:</p> <ul style="list-style-type: none"> • Full stakeholder engagement to analyze SaaS requirements, usage and remediate wasted spend or security risks • Governance, Risk and Compliance (GRC) analysis • Proactive renewals management for nominated SaaS vendors • Continuous ITAM policy and process monitoring, recommendations, and implementation <p>Additional services, such as enhanced spend analysis, action-driven vendor management assistance and customized reporting available upon request.</p>

WHY OUTSOURCE YOUR SaaS MANAGEMENT CHALLENGES TO SHI?

Managing cloud-based software is a growing responsibility for already-stretched ITAM teams, requiring new skills and technologies that aren't a part of your program today. Working with SHI is like building your own in-house SaaS optimization team, but without the hiring delays, payroll, onboarding and training!

Our flexible service tiers mean that we have a solution to fit your organization's exact requirements. Whether you're looking for standard SaaS discovery and reporting or to optimize SaaS at every stage of the contract lifecycle, our experts are on hand to monitor, maintain and drive optimization recommendations to ensure your environment remains optimized and you realize maximum value from your SaaS spend.

Reach out to your SHI Account Executive or contact us at ITAM@SHI.com.