



## 365 COST OPTIMIZATION SERVICES

Maximize ROI from your 365 investments with visibility, insight and expert guidance from SHI's Microsoft Licensing experts.



You went to the cloud to make life simpler: to provide staff with the tools they need to be productive no matter where they work, to lighten the load on the IT team, and to provide better value to the organization.

But perhaps you've discovered life isn't quite so easy and you need a helping hand to make the most of your investments in Microsoft's 365 offerings?

## THE FASTEST WAY TO EXERCISE COST CONTROL ON YOUR MICROSOFT ESTATE...

SHI's 365 Cost Optimization Services can be deployed and can generate findings in less than 24 hours, giving you an incredibly short time-to-value and almost-instant advice on how to find savings on your Microsoft estate.

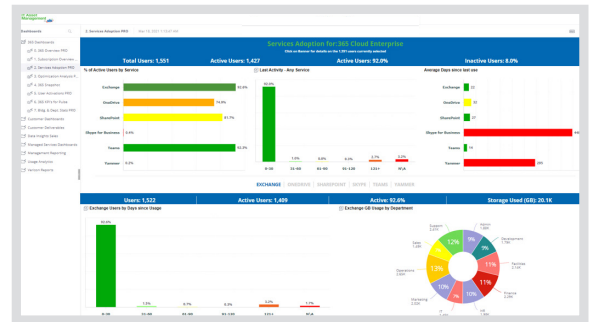
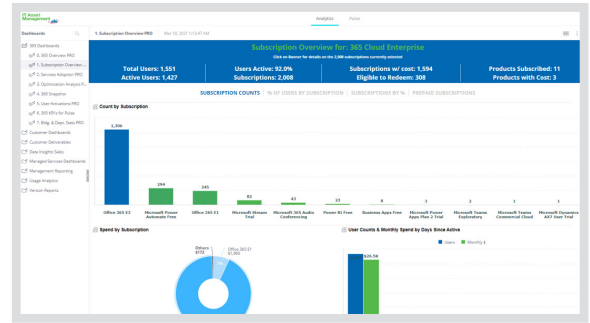
## ...THAT LEADS TO SMARTER DECISIONS IN THE LONG TERM

Immediate cost savings from re-allocating or changing subscriptions are just the start. Over time, SHI's 365 Cost Optimization Services will give you the insight needed to better define future needs and lead to further savings across your Microsoft estate.

## SAVE MONEY WITH SHI

SHI's 365 Cost Optimization Services do exactly what it says on the box. By helping you to understand your entitlements, current usage and user behavior you can empower IT teams to:

- Optimize Office 365 & Microsoft 365 provisioning
- Reduce costs associated with inactive users
- Select the right subscription levels for users' needs
- Identify potential adoption issues
- Enforce an effective deprovisioning policy
- Resolve duplication issues with on-premises licensing



**OPTIMIZE YOUR OFFICE 365 AND MICROSOFT 365 ESTATE TODAY – AT NO COST!**

For more information, visit [SHI.com/ITAM](http://SHI.com/ITAM) or contact [ITAM@SHI.com](mailto:ITAM@SHI.com).





### FROM A HELPING HAND TO A FULLY MANAGED SERVICE

For organizations needing more than visibility and key indicators, SHI offers Professional+ services designed to both optimize and ease the process of managing your 365 subscriptions.

	<b>STANDARD</b> Visibility of usage, adoption and spend data in a single platform	<b>PROFESSIONAL</b> Takes data a step further with guidance on how to action recommended changes (12 month per user subscription)	<b>PROFESSIONAL +</b> Ongoing, fully managed service (12 month minimum per user subscription)
Summary of Services Adoption	✓	✓	✓
Optimization Recommendations including potential savings	✓	✓	✓
Access to spend data based on your current contracted price rather than default MSRP (available up to 1x/year)	✓	✓	✓
Access to dedicated Microsoft licensing expertise	✓	✓	✓
Quarterly 365 Cost Optimization Review Report (includes monthly trending on usage and adoption with additional recommendations)		✓	✓
10 Hours of SAM consulting per year (includes support for actioning recommended changes to help you run a leaner, more efficient 365 estate)		✓	
Dedicated Customer Success Manager and ITAM Analyst		✓	✓
Ongoing managed service with dedicated account team (Project Manager, Licensing Consultant, Customer Success Manager, Process Consultant and access to technical resources)			✓
Automated provisioning and deprovisioning of subscriptions			✓
Custom reporting within dashboards (based on data available)			✓
Integration into on-premises metering tools			✓
365 Process Maturity Assessment			✓
Contract review and recommendations			✓
Assistance with implementing recommendations			✓

Don't let your 365 subscriptions get away from you. Maintain tight control on value with help from SHI.



For more information, visit [SHI.com/ITAM](http://SHI.com/ITAM) or contact [ITAM@SHI.com](mailto:ITAM@SHI.com).