



# SAP INSIGHTS

Manage costs, drive efficiencies  
and identify optimization opportunities.

Many organizations rely on SAP for business-critical applications and financial reporting. However, most IT departments struggle to allot the necessary time and resources for SAP license management, leaving their organizations exposed to potential financial risks.

With SHI SAP Insights, you benefit from consultants specializing in SAP licensing, contract terms, entitlements, and restrictions, including SAP's License Administration Workbench (LAW) measurements, to offer an SAP-focused solution which proactively helps manage compliance, drive efficiencies, control costs and identify optimization opportunities.

## BENEFITS OF SAP INSIGHTS

- Leverage current usage data to identify opportunities to optimize, downgrade, re-harvest or reallocate licenses
- Consolidate software contracts and addendums for rapid and effective reference of approved authorized license usage
- Identify and recommend remedial action for deployment risks, such as incorrectly licensed indirect access

## HOW WE DO IT

Our experts leverage the SAP capabilities of your existing tool (or work with you to identify a suitable alternative), enabling us to consolidate all user activities, license assignments, and engine/module data into a single report that provides a holistic view of the SAP systems in use across your SAP landscape. After comparing the results to the SAP LAW report, user roles, authorizations, and contractual terms, we help you proactively manage SAP license compliance, usage and spend.



## WE OFFER THREE SUBSCRIPTIONS TO CHOOSE FROM:

### STANDARD

A one-time snapshot comparison or an annual gap analysis between current SAP usage and SAP LAW report, including:

- SAP usage
- License assignments
- Compliance information

We provide support and guidance to ensure the solution is collecting and producing a consolidated view of the data.

### PROFESSIONAL

A recurring annual or quarterly service providing enhancements and additions to Standard, including:

- Ongoing support of the solution and data refresh
- Actionable intelligence at regular intervals based on the data collected
- SAP license optimization recommendations
- Possible non-compliance and indirect access issue flagging

### PROFESSIONAL+

A quarterly managed service where SHI drives the solution setup and implementation, and provides end-to-end management of SAP licensing, including:

- Ongoing SAP environment monitoring
- Quarterly reviews (includes reporting on usage, licensing, compliance, and quarterly optimizations)
- Ongoing monitoring for compliance issues
- Assistance with investigating, mitigating, and documenting findings

This service also includes SHI support to prepare for and manage compliance audits.

Reduce the stress and resource constraints associated with your annual SAP LAW submission.

To learn more about how your organization can benefit from SAP-focused expertise, reach out to your SHI Account Executive or email us at [ITAM@SHI.com](mailto:ITAM@SHI.com).