Oracle Optimized License Position

Your Oracle investment is critical to the business operations and success of your organization.

With SHI's SAM Oracle Baseline, we will lead you through a structured approach to understanding your current Oracle estate. Our team of professionals will deliver data, reporting, and insights to you as essential input to your overall IT vendor management.

We've got you covered

The core components of the SHI Oracle Baseline Service include:

- A detailed, itemized order line reconciliation of your organization's current Oracle license and support purchases compared to your actual usage.
- A quantified Optimized License Position (OLP) with financial exposures reported.
- Identification of license optimization options.
- An explanation of license compliance exposure options.
- Access to Oracle licensing experts on a confidential and independent basis.

As part of our service, you will have access to a market-leading discovery tool, which will provide insight not only to your Oracle environments, but also to hardware, software, servers, and devices across your wider network and estate.

We also ensure that an "Oracle Verified Tool" is used in the course of analyzing database technology program usage. This provides you with the assurance that the data used during the service is of the same level of integrity and detail as Oracle License Management Service (LMS) themselves would use during an audit or compliance review.

Challenge accepted

Our Oracle experts will help your organization address each of the following challenges and establish a controlled situation with supporting processes:

- Is your organization getting value from my existing Oracle investment?
- How much are you spending on Oracle licensing and support?
- Where is Oracle being used in your organization and what business critical applications depend on it?
- Do you have a license compliance issue?

SHI can help your organization:

- Understand your immediate needs.
- Propose a tailored approach.
- Build a comprehensive view of your Oracle usage for many Oracle products, including:
  - Oracle Database (all editions).
  - Oracle Database Enterprise Edition Options & Management Packs.
  - Oracle Middleware.
    - Oracle Application Servers (e.g. OAS, IAS, WebLogic), Business Intelligence, Identity Management Products.
  - Oracle E-Business Suite Applications.

Licensing for virtualized environments

Whether you have chosen VMware, Microsoft Hyper-V, Citrix Xen, Oracle VM, IBM LPAR or another virtualization process, if you are running Oracle programs in one or more of these, then it's important to know your licensing requirements.

We will help you determine the facts and subsequently assist you in understanding mitigation and optimization options.

Licensing for on-premises and cloud environments

As more customers take advantage of the flexible cloud environments, we will help you unravel the intricacies of licensing requirements for your existing and planned Oracle usage in the cloud, including AWS, Azure, other third party cloud, and different flavors of Oracle Cloud (with and without BYOL – Bring Your Own License).

Licensing for other more specialized environments

You may have licensed a wider set of Oracle applications with standard or non-standard license metrics or have obtained specific full-use licensing through an Independent Software Vendor (ISV). Whatever the nature of your Oracle estate, we will bring clarity and insight to your environment.

Actual customer scenarios

Here are some previous Oracle OLPs we've helped our customers with:

Life Sciences Industry client

- Advised on optimal Oracle Database licensing with specific VMware versions.
- Optimized use of current licensing.
- Avoided significant new license and support spend.

Manufacturer in Consumer Goods

- Reported Database and E-Business Suite license compliance positions.
- Carried out detailed usage analysis of Oracle application environments.
- Delivered process improvement along with license optimization and cost reduction recommendations.

Government Organization

- Delivered a baseline usage review for technology, middleware, and applications across a large and varied estate that had received minimal management over the previous five years.
- Provided insight and reporting on product usage, underlicensing exposure and operational value.

Our experts. Your solution.

With our global team of IT Asset Management professionals, which includes former Oracle LMS senior staff, Big Four auditor trained personnel, and skillsets brought together from the wider IT marketplace, SHI is expertly positioned to help your organization understand the state of your Oracle environment.

Next steps

Discuss your needs in confidence with our team today and discover how SHI can put you in a position of control over your Oracle estate.