



SHI's NASPO's ValuePoint™ SVAR Contract

Cooperative procurement that enables lower costs of software and affiliated services



Overview

Cooperative procurement contracts provide better application of resources and lowered total cost of products and services that benefit governments both large and small.

NASPO ValuePoint is the cooperative purchasing division of the National Association of State Procurement Officials (NASPO), which delivers high value, reliable, and competitively sourced cooperative contracts that offer public entities outstanding prices, favorable terms and conditions, and value-added services.

As a recipient under NASPO ValuePoint's Software Value-added Reseller (SVAR) contract, SHI's master contract includes a comprehensive software award and Microsoft-specific award, allowing us to provide software from industry-leading providers as well as a range of supporting services to facilitate public sector customers' evolving technology needs.

Public sector entities that benefit from SHI's NASPO ValuePoint SVAR cooperative purchasing award:

- State departments, institutions, and agencies
- Cities
- Counties
- Municipalities
- Special districts
- K12 schools
- Universities and community colleges
- Quasi-governmental and nonprofit organizations

Benefits of NASPO ValuePoint SVAR

- Competitively bid
- Lead entity is State Gov
- Exhaustive list of software vendors
- Aggregate state spending power
- Competitive pricing
- Pre-approved terms and conditions
- Add specific state terms
- Online catalog options
- Professional services are available

How to take advantage of NASPO ValuePoint SVAR

-  Verify eligibility
-  Identify technology requirements
-  Place order through SHI representative
-  Enjoy benefits of cost-effective, compliant purchases

Why SHI?

SHI helps government organizations take a smarter approach to technology deployment, provision applications faster, and run efficient and effective IT operations across data centers, end-user devices, and in the cloud. Contracts play an important role in public sector procurement and SHI offers hundreds of cooperative and statewide contract options across the country.

