



# SAP Optimized License Position

Maximize the value of your SAP investments.

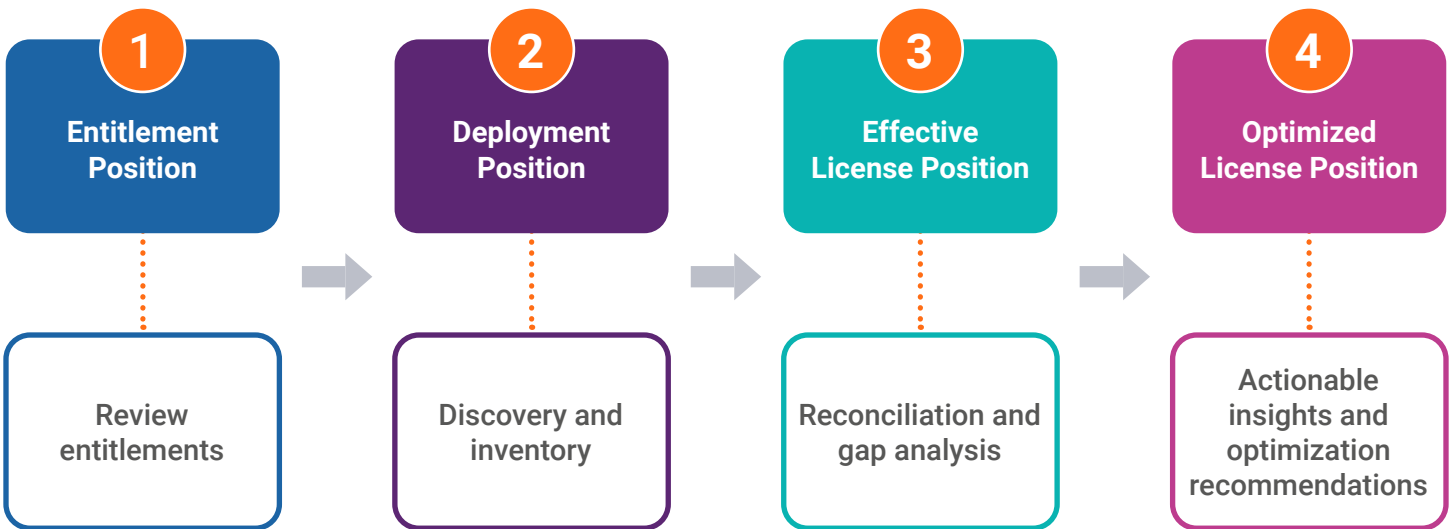


When working with SAP, SHI will help you establish an Optimized License Position (OLP) to address the following:

- Deployed licenses
- Owned and contracted entitlements
- Compliance risks
- Deployed license usage
- Reconciled usage with entitlements
- Cost control options

## Go from effective to optimized

Using a four-phase methodology, SHI's licensing experts establish your current licensing position for SAP and deliver optimization recommendations.



For more information, visit [SHI.com/ITAM](https://SHI.com/ITAM) or contact [ITAM@SHI.com](mailto:ITAM@SHI.com).

# SAP Optimized License Position

## 1 Review entitlements

Create a single, reliable view of entitlements.

- Review contracts and license terms
- Review past audit findings
- Aggregate and review license purchase history

## 2 Understand software deployments

Uncover your SAP license usage and deployments.

- Discover inventory engine, application, and module usage
- Accurately identify the usage activity of named users
- Evaluate for indications of indirect access

## 3 Effective license position

We dive into the data to understand your license position and deliver both management dashboards and detailed reports, highlighting:

- Licensing shortfalls
- Usage outside the contract terms and conditions, including compliance risk
- Surpluses/headroom

## 4 Optimized license position

Our experts examine results across the systems, apps, and modules, and provide you with a range of options in line with your usage and business goals, including:

- Decommission unused modules and reduce maintenance costs
- Adjust license assignments to better fit actual usage
- Provide negotiation guidance for discussions with SAP
- Reduce over-deployments
- Provide guidance for audit preparation
- Assist with LAW report preparation

## Can SAP be cost optimized?

Yes, optimization is an exercise that can be carried out against any software publisher, including SAP.



### Key service benefits

- Reduce annual true-up cost
- Increase audit readiness
- Highlight compliance risks posed by system activities
- Ensure deployments align with entitlements
- Consolidate software contracts and addendums
- Remediate license deployment risks

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