



Microsoft Optimized License Position

Assessment Case Study



SHI helps a U.S. Auto Insurance Company save over \$350K in underutilized licenses and renewal costs from newly discovered core grants

The challenge

Software renewal options are often so complex that many organizations struggle to pinpoint the best licensing models for their needs. And when these organizations have multiple subscriptions in their environment, it makes software asset management time-consuming.

A U.S. auto insurance company was up for renewal on their Microsoft Enterprise Agreement (EA), which covered 3,000 employees and 4,900 assets. In the middle of their current agreement, Microsoft changed its licensing model from processor/socket-based to a new Microsoft Windows Server 2016 physical core-based licensing model, which now operated through two main editions – Standard and Datacenter.

The customer needed to ensure that current licenses were properly allocated in accordance with the new licensing standard. They also sought to optimize their investment by obtaining the maximum core grants they were entitled to as part of their upcoming Microsoft EA renewal.

The solution

With JDisc installed and running, SHI identified the exact amount of Microsoft licenses on the customer's current agreement and compared that number to the eligible Microsoft core license grants.

The result

SHI's ITAM team discovered a total of 1,902 Core Infrastructure Server (CIS) Suite Datacenter 2-core license grants, which was 398 more grants than what the customer's hardware infrastructure had as part of their current licensing agreement. Identifying these extra license grants saved the customer over \$142K in future licensing costs and ensured that they would be properly licensed in the event of an audit.

Furthermore, SHI identified 221 unutilized Core Infrastructure Server (CIS) Suite Standard per-processor licenses, saving them an additional \$212K in renewal costs for the next three years.

In addition to saving the customer a total of over \$350K by reclaiming unused or underutilize licenses and optimizing use of their initial purchases, SHI mitigated potential audit risks ahead of the customer's tight, four-week renewal deadline.

For more information, visit SHI.com/ITAM or contact your local ITAM team:



Next Steps

SHI is now helping the insurance company transition to Microsoft Azure after the support for their SQL 2008 and Windows Server 2008 comes to an end.

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