Cisco Smart Net Renewal Management

Managing your Cisco Smart Net renewals can be complicated and time-consuming. Our team of experts will help you understand and simplify your options to get the most out of your Cisco Smart Net agreements.

Know the facts

On average:

- Fifty percent of devices will lose their end-of-service support in the next five years
- Eighty-two percent of devices have incorrect locations listed making it difficult for IT support teams to keep track of devices not covered by service contracts.
- It takes 45 days to renew a Smart Net agreement

All-in-one

Managing your Smart Net agreement is critical for keeping your network and IT infrastructure healthy. Let our team of Cisco-certified experts help you with a comprehensive license review and swift Smart Net contract renewal. Trust us to handle the technical details so you can focus on running your business.

The SHI advantage

Our Smart Net practice complements our volume program management expertise, giving you visibility into all your upcoming renewals. We'll advise in advance when a device is approaching its end of support, and we'll work with you to renew the contract before it expires.

This consultative approach, led by our Cisco-certified experts, can help you consolidate and co-term contracts while right-sizing standard service-level agreements to drive down renewal costs so you can focus on what matters – growing your business.

Smart Net with SHI

- Smart Net Contract Management Platform
- Proactively renew/refresh
- Consolidate contracts
- Co-term agreements
- Identify end-of-service equipment
- Recognize multi-year savings
- Understand financing options
- Reduce downtime
- Simplify support costs

Trusted expertise

- Cisco field engineers
- Product specialists
- Solution architects
- System engineers
- Business development managers
- Pre- and post-sales support

Cisco certifications

- Cisco Gold Partner
- Cisco Certified Internetwork Expert (CCIE)
- Advanced Borderless Network Architecture
- Advanced Collaboration Architecture Specialization
- Advanced Data Center Architecture Specialization
- Advanced Security Architecture Specialization

Contact us at **SmartNet@SHI.com** to get started today!

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