

## Supplier Diversity Program

### About SHI and Stratascale

SHI is the technology partner trusted by over 17,000 organizations to solve their infrastructure, end-user computing, cybersecurity, and IT optimization challenges.

Our concierge approach blends seamless selection, delivery, and financing to simplify hard decisions for business leaders and IT procurement. The result: effective, innovative, and scalable solutions our customers love.

Stratascale brings a consultancy-first approach to “digital agility,” helping SHI customers rapidly adapt to business changes and challenges through technology innovation. As a wholly owned subsidiary of SHI International, Stratascale’s researchers, technical advisors, consultants, and field service professionals seamlessly integrate with SHI’s services. These include our world-class procurement, implementation, and management capabilities, giving customers a truly integrated end-to-end partner to enable their business technology transformation.

### Certification affiliations

#### National

- WBENC – Women’s Business Enterprise National Council
- NMSDC – National Minority Supplier Development Council



#### International

- Canadian Aboriginal and Minority Supplier Council (CAMSC) Certified
- WeConnect Certified – SHI Corporation UK Limited
- WeConnect Certified – SHI Global IT Solutions Ireland Limited
- WeConnect Certified – SHI International SAS France
- WeConnect Certified – SHI Singapore Solutions PTE. LTD

#### State government certifications

D.E., M.A., M.O., N.J., N.C., V.A., T.N., W.I.

#### Awards

- CRN UK Women in Channel Awards - Gender Parity Award
- WBENC - NY WBE Connection Award (WBENC Regional Home Council)
- Aflac Partner of the Year Award – Diversity Supplier Recognition
- AT&T Mega Deal Supplier Diversity Award
- Blue Cross Blue Shield of Michigan LifeSecure Diverse Supplier Achievement Award
- Nominated by Merck for Fast 100 Asian-American Business Award
- Western Regional Minority Supplier Development Council (WRMSDC) 2023 Supplier of the Year Award
- Cushman & Wakefield 2022 Diverse Vendor of the Year Award

### Company overview

- Minority/Women-Owned Business Enterprise (MWBE)
- Privately owned since 1989
- 30+ year history of promoting from within
- 2022 revenue: \$14 billion
- Number of offices: 35+ globally
- Number of employees: 6,000+



**Thai Lee**  
President and CEO

### Supplier diversity team

SHI is committed to economically strengthening diverse-owned businesses. Through our Supplier Diversity Program, we build and maintain relationships with diverse-owned companies to support and embrace SHI’s core values.

Nearly 2,800 diverse-owned businesses are registered in the SHI supplier database. Each of them specially provides an array of IT products and services, including consulting, manufacturing, contingent labor, and installation facilities.

### Supplier diversity spend: track and report capabilities

Customers with diversity-spending initiatives can formally request SHI track and report Tier 2 Direct and Tier 2 Indirect spend, which we currently do for over 375 of our customers each quarter. These reports include breakdowns by diverse-owned business categories, including ethnicity, race, and gender classifications. Additionally, any report to your stakeholders can include the identity of the diverse suppliers you choose, aiding in your organization’s annual diversity spend goals.

Learn more at [www.SHI.com/supplierdiversity](http://www.SHI.com/supplierdiversity).