



Adoption & Change Management Checklist

Quick Guide to ACM

Adoption and Change Management (ACM) is a subset of Organizational Change Management (OCM) focused on guiding technology-driven change to a successful resolution. Effective ACM follows a repeatable process and results in increased ROI and an improved employee experience.

“Employees are 230% more engaged and 85% more likely to stay beyond three years in their jobs if they feel they have the technology that supports them at work.”

– [In a Hybrid World Your Tech Defines Employee Experience](#)

Build the Foundation

- ✓ **Define the Goal**
 - Where are we going?
 - Why are we going there?
 - When are we going there?
- ✓ **Build the Right Team**
 - Executive Sponsor
 - Technology Lead
 - People Lead
- ✓ **Equip the team**
 - ACM Training
 - Admin Training
 - End-User Knowledge

Communicate & Train

- ✓ **Communication Plan**
 - From the right people
 - At the right time
 - Via a variety of mediums
- ✓ **Training Plan**
 - Identify Key Personas
 - Customize Training
 - “Need to Know” first
 - “Great to Know” second
 - “Fun to know” sporadically
- ✓ **Feedback Loops**
 - Surveys
 - Focus Groups
 - Meetings

Support & Enable

- ✓ **Champions Network**
 - Power Users
 - Key Influencers
 - Volunteers
- ✓ **Intranet Site**
 - Productivity Tips
 - Additional Resources
 - Guides
- ✓ **eLearning**
 - On-demand
 - Up-to-date

PRO TIP: A small change may not seem like a big deal, but lots of small changes back-to-back may transform the way a team or company works. With the way technology is continuously deployed, keep an eye out for lots of small changes that may add up to be a big deal for your end users.

Contact your SHI Account Executive today for services to help you hit all the ACM milestones.

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