



# Next-generation jumpstart services

Activate, adopt, and maximize your cloud investment



SHI's next-generation jumpstart services streamline your journey to a modern cloud operating model – delivering greater efficiency, increased productivity, improved sustainability, and faster time to market. Our experts guide you through activating your infrastructure as a service (IaaS)/software as a service (SaaS) solutions, assist with initial setup, implement day-one configurations, and help your team adopt the technology with support from our dedicated customer success and engineering resources. Our goal is to ensure a stress-free, efficient IaaS/SaaS activation, so you can capitalize on your investment right away.

## Effortless activation with jumpstart services

Transitioning to the cloud can yield substantial cost savings and enhance operational efficiency for your organization. However, the cloud is not a universal solution, so it's crucial to understand the benefits and commitments involved in migration. You also need to plan how to integrate existing on-premises solutions with cloud services, even with different operating models.

Our jumpstart services offer a flexible, adaptable approach, helping you modernize and migrate your legacy systems while ensuring uninterrupted operations. This method works for both straightforward, single-application migrations and for complex IT environments. We adopt a vendor and application-neutral approach, focusing on finding the right solutions for you, so you avoid potential lock-ins.

## Accelerate your path to success

Adapting your current IT applications to modern infrastructure requires a clear understanding of your business, technology, and architectural needs. SHI's jumpstart services can significantly shorten the time it takes to leverage your initial IaaS/SaaS deployment by:

- Fast-tracking service activation and onboarding
- Setting up day-one configurations and integrations
- Providing best-practice guidance from OEM-certified engineers and technicians to help your team effectively manage and operate the solution
- Minimizing disruption to existing resources and operations
- Optimizing your subscription management
- Providing a single point of contact with regular digital check-ins to ensure successful consumption of the service
- Offering access to expert engineering resources for consultation on technology implementation



### Cloud strategy

Our agile cloud adoption strategy empowers IT organizations to connect and share data, workloads, and apps across physical data centers and multi-cloud environments.

This helps you:

- Optimize existing IT infrastructure
- Develop a roadmap migration strategy
- Integrate with existing cloud services
- Modernize your applications



### Network management

Simplify daily operations and manage your entire network across on-premises, cloud, or the edge, from a single unified platform.

You can:

- Manage and monitor wired, wireless, and SD-WAN from a single pane of glass
- Gain valuable network insights and automate routines
- Ensure comprehensive network security



### Data protection

Simplified enterprise backup and recovery solutions provide secure, robust, and resilient functionality.

You will benefit from:

- Cloud-based data protection for key M365 services and data as well as other cloud on-premises workloads
- Ensure regulatory and sovereignty compliance of data
- Lightning-fast recovery with enhanced security measures



### Cyber resiliency

Safeguard your organization with ransomware protection, redundancy, and resiliency using highly secure, SaaS-based cyber vaulting.

This will:

- Provide comprehensive security beyond zero trust
- Support machine learning (ML) based early threat detection
- Enhance existing security tools



## Next-generation jumpstart services to transform your business

Investing in “as a service” infrastructure is a new model for many IT organizations. From deployment and activation, to administration and security, there is a significant learning curve. SHI’s next-generation jumpstart services provide vital support throughout the process. We help you with the initial setup of your platform, teach your teams how to administer the platform, and ensure ongoing successful utilization.

Our jumpstart services solutions include everything from cloud strategy and networking to data protection and data management.

No matter where you are in your journey, partnering with SHI makes it easier to realize your infrastructure modernization goals, and prepare your business for the challenges of a rapidly changing digital world.

### Benefits

SHI’s next-generation jumpstart services help you:

- Accelerate service activation, reduce deployment time, and escalate ROI
- Discover opportunities for process improvement and productivity gains
- Leverage data insights that pinpoint bottlenecks, root causes, and their business impacts
- Implement industry best practices to achieve process standardization

### Expertise to solve what’s next

Our expert team has a proven track record, jumpstart activation credentials, and industry recognition:

- Certified cloud engineers and technicians across leading partners, including Cohesity, HPE Aruba, Rubrik, and VMware
- Cohesity Cloud Services Partner of the Year 2023
- 1,000+ certifications across Amazon Web Services, Microsoft, and Google Cloud Platform
- VMware Partner Value Award 2023

### Stay ahead of what’s next

Modernizing with next-generation infrastructure isn’t one-size-fits-all. Whether you have well-defined plans or are still exploring areas of focus, our experts will help you define your roadmap. We work with your teams to fully understand your IT environment and infrastructure. We assess your pain points and identify areas for improvement, enabling alignment across your technology, people, and processes. You can expect to see quick wins combined with a long-term modernization strategy, reducing downtime risks, giving you peace of mind, and taking pressure off your IT teams.

### Spotlight on customer success

See how we’ve helped organizations jumpstart their hybrid cloud infrastructures.



**Global manufacturer:  
Materials engineering**

- The customer leveraged VMware Cloud to reduce data center footprint – CapEx to OpEx.
- SHI deployed jumpstart services for the customer’s VMC on AWS environment.
- SHI provided ongoing customer support for FinOps and engineering.



**Energy industry:  
Electrical solutions**

- The customer leveraged M365 as their collaboration platform but had a minimal data protection strategy.
- SHI worked with the customer to deploy Cohesity Data Protect to protect M365 workloads and implement a comprehensive data protection strategy.



**Automotive industry:  
Battery manufacturer**

- The customer used multiple backup tools for different types of endpoints and platforms, and wanted to standardize their backup vendor with a single pane of glass backup solution.
- SHI helped the customer standardize and deploy Rubrik Cloud Vault, simplifying operations and administration and reducing costs.

### Why SHI

SHI is a top ranked partner across leading public cloud hyperscalers, hosted data center providers, on-premises infrastructure vendors, and observability, automation, and security providers. We have a team of hundreds of certified engineers and technicians delivering end-to-end services that enable you to run virtually any workload in the cloud, on-premises, or at the edge.

Discover how our next-generation infrastructure experts can help turn your ideas into reality.

[Learn more](#)