



## Trade-in services

Maximize the value of your IT assets with SHI's **trade-in services**. Leveraging our simple trade-in process, you can receive SHI account credit or cash back for your old equipment.

### The process

- Send your equipment list containing make, model, and specs to your SHI account team.
- You will receive a quote within 3 business days showing your potential credit.
- We will provide shipping labels or schedule pickup within 7 business days.
- You will receive SHI account credit or cash back within 60 days along with all reporting.

### Our services include:

- Data destruction following U.S. DoD 5220.22-M and NIST SP 800-88 R1 guidelines
- Certificate of Destruction (CoD)
- Serialized audit report
- Secure chain of custody
  - Pre-paid shipping labels (if applicable)
  - On-site packing and shipping options

### Benefits

- Apply flexible trade-in credit to new hardware, account balance, or cash back.
- Remove recycling burden.
- Increase employee satisfaction with shorter refresh cycles.
- Take advantage of high residual value for many assets.

### What are the guidelines?

- Eligible devices: Desktops, laptops, tablets, and smartphones.
- Minimum of 5 devices to qualify for trade in.
- Resale value will vary.
- Devices do not need to have been purchased through SHI.



### Customer success story

**Customer profile: A large U.S. children's hospital.**

#### Challenge:

The customer was destroying hard drives and donating the devices.

This solution was costly, time-consuming, and not environmentally friendly.

#### Solution:

SHI proposed modern workplace services for asset recovery to maximize value. We provided a demo of the process and tools as well as customer case studies.

#### Outcome:

The solution removed manual labor from the customer's plate, provided an eco-friendly and HIPAA-compliant solution to wipe drives and recycle computer parts, and gave the customer money back for the remaining value of the equipment.

To learn more about SHI's trade-in services, contact your **SHI account team** today.