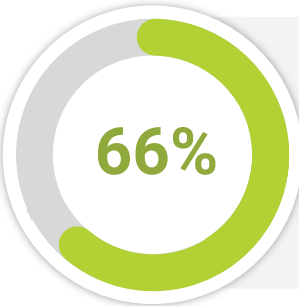


HIGHER EDUCATION

Redefining education with advanced research and technology-driven learning.



66% of campus CIOs say their institutions are focusing their digital transformation efforts on student success and leveraging generative AI for better learning and teaching.

* Source: "Inside Higher Ed" Survey

TOP 10 EDUCATION IT CHALLENGES

- ✔ Cybersecurity and data privacy concerns
- ✔ Seamless individualized digital learning experiences
- ✔ Legacy modernization
- ✔ IT talent shortages and retention
- ✔ Leveraging generative AI and machine learning in education and research

Our mission is to be your **ALLY and FAVORITE TECHNOLOGY PARTNER** by redefining education to shape future leaders with advanced research and technology-driven learning.

Trusted by higher education institutions nationwide to deliver **efficient, secure,** and **cost-effective** IT solutions.

TRUSTED RESELLER

Simplifying IT acquisition for higher education institutions

Proven experience	Grant expertise
Licensing specialists	Access to leading brands and emerging technology

1,700+ Education entities served annually	1,000+ Organizations assisted with grants
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RESILIENT INFRASTRUCTURE UNINTERRUPTED LEARNING

Protecting students, faculty, research data, and critical infrastructure

Cybersecurity architectural and framework expertise	Cost-effective procurement
Managed IT services	Competitive pricing

98% Customer retention in higher education	500+ Procurement contract vehicles
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CAMPUSWIDE EXPERTISE NATIONAL REACH

Nationwide teams are ready to serve you

Custom configuration and deployment	Dedicated account management
Innovation labs	Executive Briefing Centers

275+ Account executives with IT experience	160 Dedicated solutions engineers certified in CISSP, CCNA, etc.
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WHAT WE DO



Protect employees and student data and critical infrastructure



Select, deploy, and manage efficient, secure, and cost-effective IT solutions



Simplify IT acquisition for higher education institutions

We provide end-to-end expertise in modernizing your infrastructure, securing your workplace, fortifying your cybersecurity, and optimizing your IT operations.

GENERATIVE AI SOLUTIONS	INFRASTRUCTURE	MODERN WORKPLACE	CYBERSECURITY	IT OPTIMIZATION
Enterprise-grade generative AI Scalable hybrid infrastructure for generative AI Full-stack generative AI platforms AI advisory, deployment, and adoption services AI & Cyber Labs	Backup Compute Networking Storage	Asset recovery Collaboration Device as a service Device lifecycle management Multivendor platform support Printing and imaging	Endpoints Email Firewall	FinOps and cloud cost optimization Grants ITAM Procurement and renewals Software advisory Technology finance solutions
Accelerate research and innovation and automate administrative tasks	Increase agility and innovation with modern IT infrastructure	Prioritize digital citizen experiences, employee productivity, and collaboration	Protect student and employee data and critical infrastructure	Simplify spend across the full IT lifecycle

We've built strong partnerships with leading technology vendors who understand the unique needs of higher education institutions.

Get funding actualized and achieve your IT vision

We understand that securing funding is a critical hurdle for many higher education institutions. SHI grant experts offer industry-informed expertise and comprehensive support services to help you secure the resources you need to drive innovation and achieve your IT vision.



Your next steps with SHI

1 Contact SHI's higher education experts

2 Visit us at www.publicsector.shidirect.com/public-sector/education-redefined

3 [Read our blog!](#)
Is AI the future of higher ed? SHI's exclusive survey shows the truth.