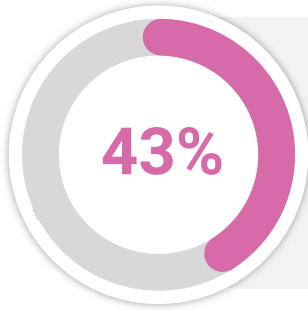


Solve what's next
in state and local government IT
with secure citizen-centric
technology solutions.



State and local agencies are prioritizing IT modernization due to challenges like cybersecurity, workforce shortages, and cross-agency collaboration

* Source: 2024 EY federal, state, and local trends report

YOUR PRIORITIES

- ✓ Cybersecurity and risk management
- ✓ Digital government / Digital services
- ✓ Artificial intelligence / Machine learning / Robotic process automation
- ✓ Legacy modernization
- ✓ Workforce

Our mission is to be your
ALLY and FAVORITE TECHNOLOGY PARTNER
enabling greater citizen experiences

State and local government agencies nationwide trust SHI to deliver **efficient, secure, and cost-effective** IT solutions.

TRUSTED RESELLER

Simplifying IT acquisition for state and local governments

Proven experience	Grant expertise
Licensing specialists	Leading and emerging technology brands

12,000+ Public sector entities served in 2024	1,000+ Organizations assisted with grants
---	---

DEPENDABLE SECURITY INFRASTRUCTURE

Protecting citizen, agency, and employee data as well as critical infrastructure

Cybersecurity architectural and framework expertise	State/national cybersecurity regulatory compliance
Managed services	Competitive pricing

99% Annual customer retention rate	500+ Procurement contract vehicles
--	--

CONNECTED LOCAL EXPERTS

Nationwide teams are ready to serve you

Custom configuration and deployment	Executive Briefing Centers
Dedicated account management	Innovation Labs

350+ Account executives with deep government IT experience	160 Dedicated solutions engineers certified in CISSP, CCNA, etc.
--	--

WHAT WE DO



Protect patient and employee data and critical infrastructure



Simplify IT acquisition for state and local government agencies



Select, deploy, and manage efficient, secure, and cost-effective IT solutions

We help you modernize infrastructure and enhance digital government services with a focus on cybersecurity and risk management to protect data while optimizing IT investments.

GENERATIVE AI SOLUTIONS	INFRASTRUCTURE	MODERN WORKPLACE	CYBERSECURITY	IT OPTIMIZATION
Enterprise-grade gen AI		Asset recovery		FinOps and cloud cost optimization
Scalable hybrid infrastructure for gen AI	Backup	Collaboration	Endpoints	Grants
Full-stack gen AI platforms	Compute	Device as a service	Email	ITAM
AI advisory, deployment, and adoption services	Networking	Device lifecycle management	Firewall	Procurement and renewals
AI and cyber labs	Storage	Multivendor platform support		Software advisory
		Printing and imaging		Technology finance solutions
Boost public services delivery and citizen experiences	Increase agility and innovation with modern IT infrastructure	Prioritize digital citizen experiences, employee productivity, and collaboration	Protect citizen and agency data, employees, and critical infrastructure	Simplify spend across the full IT lifecycle

Our partnerships with top technology providers like Amazon Web Services, Cisco, Google, Microsoft, and VMware secure critical government infrastructure and sensitive data, meet stringent government compliance standards, and help improve digital citizen experiences.

Get funding actualized and achieve your IT vision

We understand securing funding is a critical hurdle for many state and local government agencies' IT projects. SHI's grant experts can help you secure the resources you need to implement critical projects and drive innovation in your organization.



EDUCATIONAL RESOURCES

Personalized assistance from grant experts to identify the right funding opportunities for your specific goals

CUSTOMIZED FUNDING

Tailored recommendations based on your organization's needs, ensuring you pursue the most impactful grants

EXPERT CONSULTING

Direct access to experts who can help you develop grant ideas, secure funding, and expand existing initiatives

Your next steps with SHI

- 1 Contact SHI's state and local government experts
- 2 Visit us at SHI.com/publicsector
- 3 [Read our blog!](#) A new SHI study reveals the top 3 barriers in public sector cybersecurity