

# SHI Cloud Matrix

Uncover the true value of your Microsoft 365 investment



SHI's Cloud Matrix is a data-driven framework that quantifies the value of your current Microsoft investment and models the impact of future strategies. Through our workshop, you'll gain a clear, objective roadmap to reduce waste, optimize spend, and make confident decisions.

## What does the Cloud Matrix Workshop do?

### **Unifies stakeholders**

Our guided workshop brings everyone together to build a clear, measurable plan and align on your Microsoft strategy.

## **Builds a forward-looking roadmap**

Quantify, compare, and forecast your Microsoft roadmap, built on an objective, data-driven framework refined across hundreds of customer engagements.

#### Measures value

Forecasts value over time by quantifying each element of your Microsoft roadmap, converting strategy into measurable signals for evidence based decisions.

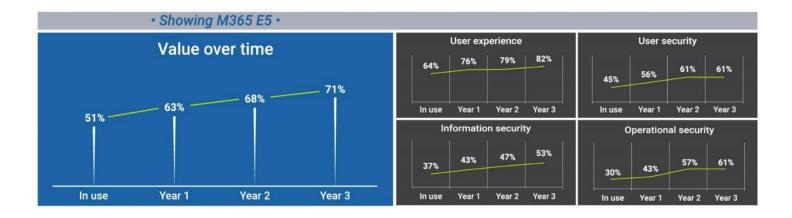
### Benchmarks success

Establishes a repeatable benchmark to track progress, compare against industry peers, and adjust your roadmap as priorities evolve.



## Why SHI?

- We combine deep licensing expertise with a data-driven approach to help organizations of all shapes and sizes.
- Our Cloud Matrix framework helps eliminate over-provisioning, reduce complexity, and unlock significant savings.







Our process is scientific, systematic, and free from bias - trusted by organizations from 500 to 500,000 seats across every industry.



Our team blends business strategy, licensing mastery, and technology leadership. Many of our experts have over 20 years' experience helping customers with their Microsoft environments.



The Cloud Matrix is the foundation of a broader, world-class process that has helped our customers collectively save and reinvest over a billion dollars every year.



What are our customers saying?

Five stars. Real voices. See why they trust SHI.

"No one has been able to provide anything at this level...it was incredible."

- A multinational pharmaceutical company

"The Ferrari of the services provided by SHI. SHI excels beyond anyone else."

- One of the largest insurance companies in the U.S.

"Their deep dive into what we were using, how we were using it, and really understanding the minute detail was my favorite part of the entire engagement."

- A global law firm

"You've given us thought leadership and ideas we would not have come up with on our own. I've dealt with Microsoft consultants for years and none of them hold a candle to what you are doing."

A multinational pharmaceutical and biotechnology company

### Ready to clearly see your M365 value?

Schedule your Cloud Matrix workshop today!

Contact your SHI account executive or SHI Microsoft customer success manager to learn more.

