



Cisco Strategic Assessment

Gain visibility, strengthen governance, and support informed decisions across your Cisco estate.



Why choose SHI's Cisco assessment?

Navigating modern networking, security, and hybrid cloud requires clear insight and cross-team coordination. As a Cisco partner, we provide structured education, current state visibility, and practical recommendations so you can improve data quality, align stakeholders, and plan next steps with confidence. This assessment focuses on visibility, process, and decision support and does not determine compliance.

What's included in your assessment

- **Install base review:** Consolidate provided information to highlight coverage and documentation gaps and improve inventory completeness.
- **Support coverage and renewal context:** Explain support constructs (e.g., coverage alignment, renewal timing windows, RMA/advance replacement tiers) and review shared renewal calendars to support internal planning and hand-offs.
- **Software adoption insights:** Summarize adoption signals and version/feature usage from provided inputs and highlight opportunities for standardization and process consistency across sites and teams.
- **EA True-Forward readiness (advisory):** Provide a high-level overview of growth-allowance concepts and annual True-Forward checkpoints, with suggested internal readiness steps and timeline considerations.

Key outcomes

- **Lower costs:** Identify unused assets and optimize contracts.
- **Stronger security:** Enhance protection with modern frameworks.
- **Greater ROI:** Align spending with business outcomes.
- **Expert partnership:** Leverage SHI's certified Cisco specialists.

Who should leverage this assessment?

- Organizations with Cisco Smart Licensing and/or Cisco Enterprise Agreement (EA) subscriptions
- Teams preparing for renewals or internal usage/term reviews
- IT, software asset management (SAM), procurement, and platform owners seeking better visibility and governance around Cisco platforms

For more information, visit SHI.com/ITAM or contact ITAM@SHI.com

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